

## Apparel Buyer's Profile

All fields are mandatory to complete and be submitted to: [ibp@destination-africa.org](mailto:ibp@destination-africa.org)

### CONTACT INFORMATION:

Company Name\*: \_\_\_\_\_  
Contact Name\*: \_\_\_\_\_ Occupation\*: \_\_\_\_\_  
Country\*: \_\_\_\_\_ City: \_\_\_\_\_  
Address: \_\_\_\_\_  
Work Phone\*: (Country code) \_\_\_\_\_ (No) \_\_\_\_\_  
Mobile Phone\*: (Country code) \_\_\_\_\_ (No) \_\_\_\_\_  
E-mail\*: \_\_\_\_\_  
Company Website\*: \_\_\_\_\_

(Note: If a website is not available, kindly send a complete company profile to [ibp@destination-africa.org](mailto:ibp@destination-africa.org)) \*\*\*

### COMPANY PROFILE:

Year of Establishment\*: \_\_\_\_\_ No. of Employees\*: \_\_\_\_\_  
Annual Turnover in US\$\*: \_\_\_\_\_ Annual Value of Imports in US\$\*: \_\_\_\_\_  
Countries currently buying from: \_\_\_\_\_  
Are you importing from Africa now? \* ☐ Yes ☐ No If yes, from which countries? \_\_\_\_\_  
Are you working through an agent? \* ☐ Yes ☐ No  
What is the target market segment of your products? \* ☐ Upper ☐ Middle ☐ Low

### COMPANY TYPE OF ACTIVITY \*:

☐ Wholesaler ☐ Department Stores ☐ Manufacturer ☐ Retail Chain ☐ Hypermarket ☐ Discount Stores  
☐ Importer ☐ Agent ☐ Brand ☐ Mail Order  
Other: \_\_\_\_\_

### TYPE OF BUSINESS COOPERATION REQUIRED WITH THE AFRICAN EXHIBITOR \*:

☐ Outsourcing ☐ Investment ☐ Joint Venture ☐ Import ☐ Others: \_\_\_\_\_

The following section is mandatory to complete

**PRODUCT CATEGORY:** ☐ Men ☐ Women ☐ Children ☐ Babies

**PRODUCT RANGE YOU ARE INTERESTED IN:**

**Hosiery:** ☐ Leg Warmers ☐ Socks

**Full Body:** ☐ Jumpsuits ☐ Rompers

**Dresses & Gowns:** ☐ Cocktail Dress ☐ Gown

**Jackets & Coats:** ☐ Cape ☐ Coat ☐ Jacket ☐ Denim Jacket

**Pullovers & Sweaters:** ☐ Bolero ☐ Cardigan ☐ Pullover ☐ Turtleneck Sweater ☐ Twinset ☐ Sweatshirt ☐ Hoodie

**Shirts & Tops:** ☐ Blouse ☐ Dress Shirt ☐ Polo ☐ T-Shirt Vest ☐ Casual Shirt ☐ Tank Top

**Skirts:** ☐ Skirt

**Suits:** ☐ Blazer ☐ Jacket ☐ Pantsuit ☐ Tailcoat ☐ Trousers ☐ Tuxedo/Smoking ☐ Uniform

**Trousers:** ☐ Chinos ☐ Leggings ☐ Jeans ☐ Pants ☐ Shorts ☐ Sweat Pants

**Traditional:** ☐ Abaya

**Underwear:** ☐ Bathrobe ☐ Boxer Shorts ☐ Briefs ☐ Pajamas ☐ Panties ☐ Sleepwear ☐ Thermalwear

**Accessories:** ☐ Belt ☐ Gloves ☐ Hat ☐ Scarf ☐ Tie

**Garment Accessories:** ☐ Zippers ☐ Buttons ☐ Threads ☐ Labels ☐ Hangers

**Other:** \_\_\_\_\_

**Terms & Conditions Apply**

\* Buyers who do not meet the qualifying criteria are welcomed to attend as an international visitor, benefit from our discounted hotel rate, receive a meet and assist service, a free admission to the B2B event and catalogue.

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_